



## Chairman of the Board Lars Rasmussen



## Board of Directors Other shareholder-elected Board members



**Annette Brüls** 



Jette Nygaard-Andersen



Carsten Hellmann



**Marianne Wiinholt** 



#### Board of Directors Employee-elected Board members



**Thomas Barfod** 



Roland Vendelbo Pedersen



Nikolaj Kyhe Gundersen



#### Executive Leadership Team



Kristian Villumsen
President & CEO



Nicolai Buhl Andersen Executive Vice President, Innovation



Anders Lonning-Skovgaard
Executive Vice President &
CFO



Paul Marcun
Executive Vice
President, Growth



Allan Rasmussen
Executive Vice President,
Global Operations



Dorthe Rønnau Senior Vice President, People & Culture







- 1. Preparation and more of annual reports, company announcements and documents for internal AGM use in English
- 2. Report by the Board of Directors
- 3. Presentation and approval of the Annual Report
- 4. Resolution on the distribution of profit
- 5. Presentation and approval of the Remuneration Report
- 6. Approval of the remuneration of the Board of Directors
- 7. Proposals from the Board of Directors
- 8. Election of members to the Board of Directors
- 9. Appointment of auditors
- 10. Authorisation to the chairman of the meeting
- 11. Any other business



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#### 1. Preparation of certain documents in English

The Board of Directors proposes that the company's annual reports and company announcements are prepared and presented and published, respectively, in English, and that documents prepared for internal AGM use, in connection with or after the AGM, are prepared in English.

This proposal entails that the documents formally applying will be in English, but until otherwise decided, the Board of Directors will ensure that annual reports and notices convening AGMs, including powers of attorney and postal voting forms, are still translated into and published in Danish.



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## Chairman of the Board Lars Rasmussen





#### Solid performance despite external challenges



6%

EBIT margin

31%\*

Return on invested capital

27%\*\*



FeiFei Xu | living with a stoma



<sup>\*</sup> before special items

<sup>\*\*</sup> before special items and after tax

Strive25 – focus on innovation and growth







## **Atos**

Making life easier for people living with a neck stoma, by providing personalised care and innovative solutions





#### [Show Atos user video w/Morten]



#### Strive25 - Innovation





# Innovation: Growth through clinically differentiated products



Provox Life™



Clinical performance programme



Silicone and Fiber



Investments in Interventional Urology





#### Strive25 - Growth





#### Strive25 - Sustainability





# Our mission supports a positive development of society

**Our mission** 

Making life easier for people with intimate healthcare needs



2025

Improving products and packaging



2025

Reducing CO2 emissions





Responsible operations













#### Strive25 - Unparalleled efficiency







#### Strive25 - Unparalleled efficiency





#### Strive25 - Leadership, Culture and Organisation





#### Key ratios 2021/22

DKK million	2021/22	2020/21	Change
Net revenue	22,579	19,426	16%
Gross margin	69%	69%	-
Operating profit (EBIT)	6,910*	6,355*	9%
Operating margin (EBIT margin)	31%*	33%*	-2 pp
Net profit for the year	4,706	4,825	-2%
ROIC after tax	27%*	45%*	-18 pp
Free cash flow	-6,660	3,279	-303%
Net interest-bearing debt	18,091**	2,112	757%

<sup>\*</sup> Before special items



<sup>\*\*</sup> Including the acquisition of Atos Medical

#### Organic growth rates



7%



6%



9%



4%





# Voice and Respiratory Care continues to deliver solid growth as expected



Voice and Respiratory Care (Atos Medical) contributed 6 percentage points to the reported growth in 2021/22





#### Sales growth by region

Other developed markets

6%

**DKK 5,775m** 



Europe

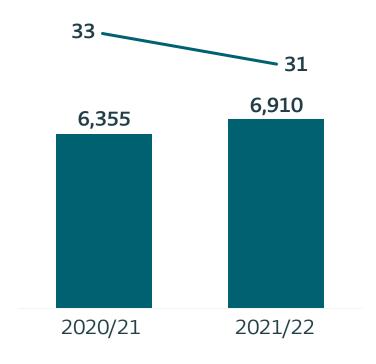
5% DKK 12,916m Emerging markets

10%

DKK 3,888m



#### Operating profit (EBIT)



- Operating profit (EBIT) before special items (DKK million)
- Operating margin (EBIT, %) before special items





#### Profit 2021/22

Net profit for the year

Total assets

Equity

Free cash flow for the year

DKK 34,956m

DKK 8,292m

DKK -6,660m

Dividend DKK 20.00 per

share

Pay-out ratio

DKK 4,706m

DKK 34,956m

DKK 8,292m

DKK -6,660m

DKK 4,247m

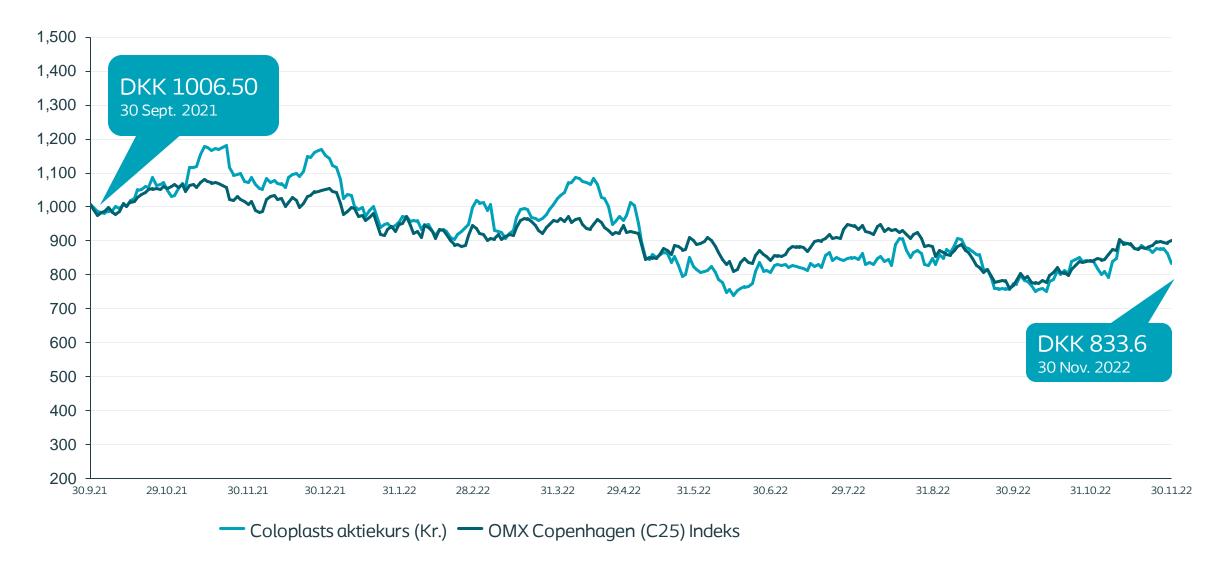
83.7%\*



<sup>\*</sup> Pay-out ratio before special items

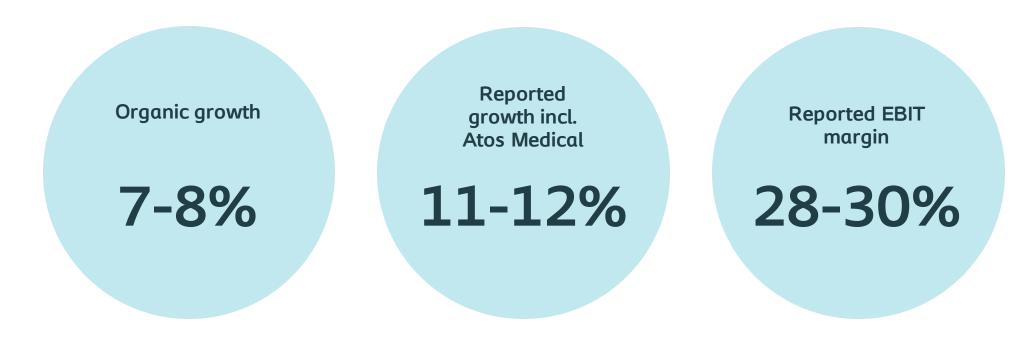
<sup>\*</sup> After special items, the pay-out ratio was 90.2%

#### Share price performance





#### Outlook and guidance for 2022/23



We expect Capex of 1.4bn in DKK.

The effective tax rate is expected to be around 21%.



#### [Show new Master Brand film]



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## 6. Approval of the remuneration of the Board of Directors

The Board of Directors proposes the following remuneration of the Board of Directors for 2022/23:

- ordinary Board members receive a base fee of DKK 450,000;
- the Deputy Chairman of the Board receives a fee of DKK 787,500, i.e. 1.75 times the base fee;
- the Chairman of the Board receives a fee of DKK 1,350,000, i.e. 3 times the base fee.

For 2022/23, the Board of Directors proposes a fee of DKK 240,000 for ordinary members of the Audit Committee and a fee of DKK 430,000 for the chairman of the Audit Committee.

For 2022/23, the Board of Directors proposes a fee of DKK 150,000 for ordinary members of the Remuneration and Nomination Committee and a fee of DKK 250,000 for the chairman of the Remuneration and Nomination Committee.

The proposed fees for Board and Committee members are unchanged from the financial year 2021/22.



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#### 7.1. Updating of authorisation

The Board of Directors proposes extending the Board's current authorisations to increase the share capital with or without pre-emption rights for existing shareholders under articles 5(a) and 5(b), respectively, of the Articles of Association as these authorisations expire on 4 December 2023, which is expected to be before the next AGM.

Besides the described proposal above, there will not be any changes to articles 5(a) and 5(b) of the Articles of Association.



#### 7.2. Corporate language

The Board of Directors proposes introducing English as the company's corporate language.



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# 8. Election of members to the Board of Directors

The Board of Directors proposes re-election of the following members:

- Lars Rasmussen
- Niels Peter Louis-Hansen
- Annette Brüls
- Carsten Hellmann
- Jette Nygaard-Andersen
- Marianne Wiinholt



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